



## Your definitive guide to Michael Page Scotland

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# Welcome to Michael Page Scotland

We have three offices in central locations in Aberdeen, Edinburgh and Glasgow and recruit for permanent, temporary and interim positions at all levels. Our Michael Page disciplines include Engineering & Manufacturing, Executive Search, Finance, Financial Services, Human Resources, Legal, Marketing, Procurement & Supply Chain, Retail and Sales. Our Page Personnel disciplines include Finance and Secretarial. Teams of consultants are all specialists in their respective fields and dedicated to providing outstanding service.

## Michael Page Engineering & Manufacturing

Run out of our Aberdeen office, this specialist division recruits for the local market, in particular for the Oil and Gas Industry. Our consultants have at least five year's industry experience, which enables them to offer informed recruitment advice

## Michael Page Executive Search

Established in 2004 Michael Page Executive Search has focused on sourcing board and senior level management for organisations across all market sectors. This success has been based on a flexible approach and commitment to straight-forward delivery to become a market leader in a short period of time.

Michael Page Executive Search offers a fresh approach to recruiting within the £60,000-£150,000+ salaried market, with campaigns run by locally based consultants who add true value to your resourcing strategy. We provide the most effective candidate attraction strategies in the most cost and time efficient manner delivering the strongest business leaders for your organisation. Whether you require a permanent, temporary or interim solution, we have a number of options available.

### Roles recruited include:

- CEO, Leisure Industry | £120,000 + Car + Benefits
- Managing Director, FMCG | £90,000 + Excellent Package + Benefits
- Finance Director, Financial Services & Banking | £80,000 + Benefits
- Sales & Marketing Director, Business Services | £65,000 + Car + Benefits
- Interim CEO, Public Sector | 6 month contract | £100,000
- Head of Finance, Retail | Temporary Role | £55 p/h
- Managing Director, Telecoms | 18 month contract | £110,000 + Benefits

### Michael Page Finance

We specialise in the recruitment of part-qualified and qualified accountants (permanent, temporary and contract) for all areas of Industry and Commerce, Banking, Financial Services, Public Sector and Not-for-Profit. Furthermore we have experience in handling appointments for top blue-chip companies up to board level, as well as practices at Director/Partner level.

#### Roles recruited include:

- Financial Controller, Leisure Industry | £55,000 + Car + Pension + Bonus
- Newly Qualified Accountant, Financial Services | £30,000 + Profit Share + Bonus + Pension
- Temporary Project Accountant, Financial Services & Industry | £25 per hour
- Corporate Finance Manager, Top 10 Public Practice Firm | £40,000 + Car + Bonus
- Interim Group Accountant, Global Engineering Group | £36,000
- Head of Costing, Top 30 Worldwide Bank | £50,000 + Car Allowance

### Michael Page Financial Services

We specialise in recruiting support professionals into Financial Services companies such as investment banks and investment management firms across all levels from Analysts up to Head of Operations. Specific support roles we cover include settlements, control, operations risk management, asset servicing, project management, network management, fund management, collateral management and prime brokerage. Within middle office we recruit roles including trader support, documentation and new product approval. We currently work with a wide and varied client base including large institutional asset managers, private wealth management, hedge funds and global custodians. All roles are covered on a permanent and temporary basis.

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## Michael Page Human Resources

Established in 2000, the Michael Page Human Resources function has grown to become market leaders in their field with the Scottish operation running from Aberdeen, Edinburgh and Glasgow offices. Our teams are all trained and experienced in the HR profession, and are committed to finding the highest quality of temporary and permanent HR professionals across all industry sectors.

We can introduce you to a range of talented professionals at all levels. These include everything from HR generalists to professionals in employment relations, TUPE, change management and organisational development. The HR teams also recruit specialist roles such as learning development, recruitment and reward.

### Roles recruited include:

- HR Business Partner, Manufacturing | £60,000
- Industrial Relations Manager, Retail/Distribution | £65,000
- HR Shared Services Manager, Retail | £55,000
- HR Advisor, Building & Construction | £26,000
- Regional HR Advisor, FMCG | £31,000 + Car
- Senior Regional HR Advisor, Professional Services | £200 p/d
- Case Consultant, Manufacturing | £125 p/d
- HR Consultant, Technology | £175 p/d

## Michael Page Legal

The Michael Page Legal team cover the main legal centres in Scotland and specialise in the recruitment of legal professionals from Paralegals and Newly Qualified Lawyers to Heads of Legal and Partners. We recruit both permanent and temporary staff, across Private Practice, Financial Services, Industry & Commerce and the Public & Not-for-Profit Sectors.

### Typical Roles

- Temporary/Interim appointments from Paralegals through to Heads of Legal
- Private Practice appointments for Newly Qualified through to Partner level
- Opportunities exist within all legal specialisms and in all industry sectors

### Michael Page Marketing

Established in 1986, we focus on all areas of marketing recruitment, from Marketing Assistant positions up to and including Marketing Director/General Manager level on a temporary, permanent and contract basis.

The division provides marketing and related management staff, such as brand marketing, market research, advertising, sales promotion, design, direct marketing and category management, through specialist sectors.

#### Roles recruited include:

- Brand Manager, FMCG | £28,000 + Bonus + Benefits
- Marketing Executive, Business Services | £22,000 + Benefits
- PR Manager, Public Sector | £32,000 + Benefits
- Product Marketing Manager, Financial Services | £36,000 + Bonus + Benefits
- Marketing Manager, Professional Services | £45,000 + Bonus + Benefits
- Head of Marketing, Financial Services | £66,000 + Car + Bonus + Benefits

### Michael Page Procurement & Supply Chain

This specialist division is dedicated to the recruitment of procurement & supply chain professionals at all levels across all industries and sectors. With a presence in Glasgow, Edinburgh and Aberdeen, our consultants have a wealth of industry experience which enables them to offer insightful, informed recruitment advice.

We cover the entire spectrum of positions in the market and regularly make high profile placements at the most senior level. We offer both temporary and permanent solutions and have a client and candidate base that is second to none.

#### Roles recruited include:

- Buyer/Senior Buyer, Public Sector | £28,000 – £35,000
- Depot Manager, Foodservice | £38,000
- Site Manager, Distribution | £50,000
- Transport & Warehouse Manager, FMCG | £45,000
- Procurement Manager, Financial Services | £55,000
- Regional General Manager, Logistics & Distribution | £55,000
- Head of Purchasing, Engineering | £55,000
- Head of Supply Chain, Manufacturing | £60,000
- Director, Demand & Supply – Engineering | £80,000

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## Michael Page Retail

We are dedicated to the recruitment of permanent, temporary and contract operations personnel throughout the retail and hospitality sectors. We recruit from Assistant Manager level to Director across the following sectors: convenience and forecourts, department stores, DIY, electrical/telecoms, fashion, food multiple, furniture and home furnishings, non-food multiple, restaurants & leisure, hotels, banks and financial institutions, business-to-business and centre management.

### Roles recruited include:

- Store Manager, Non-Food Multiple | £22-25,000 + Bonus
- Regional Manager, Fashion | £45,000 + Car + Bonus
- General Manager, Contract Catering | £18-24,000 + Bonus

## Michael Page Sales

We offer a wide range of permanent, temporary and contractual opportunities ranging from Sales Graduate to Sales Director across all sectors and have an enviable database of candidates and portfolio of clients. The team offers an in-depth understanding of the Scottish market and has a proven track record of building and sustaining strong relationships with both our clients and candidates. The majority of the roles that we recruit for are typically field-based, however we also recruit internal sales and call centre professionals. These positions range from Internal Inbound/Outbound Sales Executives, Customer Service Advisors, Call Centre Opps/Sales Managers and Sales Director positions.

### Roles recruited include:

- Sales Director, FMCG | £60,000 + Car + Bonus + Benefits
- New Business Development Manager, B2B | £35,000 + Bonus
- Sales Executive, IT | £25,000 + Bonus
- Call Centre Manager, Healthcare | £40,000 + Bonus + Benefits
- Inbound/Outbound Customer Services, Financial Services | £16,000 + Bonus
- Outbound B2B Advertising Sales | £20,000 + Bonus
- Sales Manager, FMCG | £35,000 + Bonus + Benefits
- National Account Manager, IT | £45,000 + Bonus + Benefits

## Page Personnel Finance

Page Personnel Finance offers comprehensive coverage of the Scottish market from our offices in Edinburgh and Glasgow. Established in 1992 (as Accountancy Additions), we've been proud to offer a specialist consultancy service in the recruitment of non and part-qualified accountants for a wide range of organisations, from the UK's top 500 companies, to SMEs across all areas of Industry & Commerce and Public Sector.

We can supply you with candidates at all levels, across the entire critical processing areas: accounts payable, accounts receivable, cash & credit management and payroll. We can also offer you a full spectrum of studiers for the primary disciplines: ACCA, CIMA and AAT.

All our Page Personnel consultants possess specialist local market knowledge combined with extensive market training which enables them to fully understand your recruitment needs. We also specialise in recruiting permanent, temporary and contract staff, should you require it.

### Roles recruited include:

- Payroll Manager, Travel Industry | £25,000 + Bonus + Pension Scheme
- Credit Controller, Manufacturing | Contract Role | £18,000
- Accounts Assistant, Financial Services | Temporary role | £10 per hour

## Page Personnel Secretarial

We specialise in the recruitment of secretarial and office support staff and our specialist consultants are committed to finding the highest quality of permanent, contract and temporary staff. Our team has over 16 years recruitment experience and have established relationships with a superb portfolio of clients and now cover a broad range of job titles, across a range of market sectors.

### Roles recruited include:

- PAs
- Secretaries
- Office Managers
- Receptionists
- Administrators
- Data Entry Clerks
- Office Juniors

If you would like more information on the organisation or the services provided by Michael Page International, please contact:

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Personnel**

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